# Graduating Student Survey Report

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MIT Global Education and Career Development (GECD) is pleased to provide the results of the MIT Class of 2011 Graduating Student Survey, providing information about the immediate post-graduation plans of all MIT baccalaureate and master’s degree graduates from the Class of 2011.

One thousand four hundred and thirty-five undergraduate and master’s graduates responded, representing 73.4 percent of the graduating class. This report represents a collaborative effort between this office and Institutional Research. I particularly want to thank Deborah Liverman, Associate Director for Career Services, for her leadership of this survey.

While MIT’s Class of 2011 faced a stronger job market than the Class of 2010, overall national hiring projections for recent college graduates continued to be lower than pre-recession levels. Despite these challenges, MIT graduates continued to outperform the national average in their employment outcomes. Highlights of our survey of the MIT Class of 2011 are presented below.

- More than half of baccalaureate and 81.4 percent of master’s graduates planned to enter the workforce immediately following graduation, an increase for both groups over last year. Nearly 40 percent of baccalaureate and 12.4 percent of master’s graduates planned to attend graduate or professional school. This represents a slight decline in immediate graduate school attendance from the prior year.
- At the time of graduation, 79.8 percent of graduating seniors and 75.8 percent of master’s graduates had accepted employment, an increase of 3.2% and 4.3% respectively compared to 2010 findings.
- On-campus recruiting continues to be a primary source of employment as reported by 45.2 percent of baccalaureate and 34.2 percent of master’s degree recipients.
- Internships that led to a job offer represented the next highest method for baccalaureate degree holders, while master’s degree recipients identified networking as their next highest method.
- The top industries for graduating seniors were consulting, computer software and financial services, continuing in the same order from last year. For master’s graduates, the top industries were aerospace and defense consulting.
- The average salary for undergraduates was $64,519, a very slight decrease from the $64,523 average for 2010 graduates. Master’s graduates received an average salary offer of $96,872, an increase of 4.4 percent over the prior year.

The full report follows, providing a broad snapshot of the professional and education destinations for the MIT Class of 2011. We welcome any comments or suggestions from the MIT community regarding ways that we may improve our survey process or reporting. Thank you!

Sincerely,

Melanie Parker, Executive Director
MIT Global Education and Career Development
Welcome to the 2011 Annual Graduating Student Survey Report.

Please take a moment to learn more about the survey and the data we collect and present.

PURPOSE:
The purpose of the Graduating Student Survey (GSS) is to promote an accurate understanding of the immediate post-graduation plans of graduating MIT students and to provide data for related career issues. Data for our PhD graduates is presented in a separate format and available at http://gecd.mit.edu/resources/data.

METHOD:
The GSS is a completely voluntary web-based survey. The survey was emailed as a link multiple times throughout the late spring and summer in an effort to capture as much of the graduating student population as possible. Altogether, 740 Graduating Seniors (79.3%) and 694 Graduating Masters candidates from MIT (68%) participated in the June 2011 Survey.

RESULTS:
All data are self reported and presented anonymously in aggregate form. Due to the variety and various levels of MIT degrees granted, the majority of statistics presented are related to specific subsets of the population (e.g., undergraduate, Masters, major, etc.) and are labeled accordingly. This is done to provide more meaningful and accurate data. Any data not labeled should be assumed to represent the entire sample.

The majority of results are presented in table format for ease of reading and comparison. Many tables contain empty cells. This is for two reasons; first, not all majors offer all types of degrees, and second, fewer than two students from that major and degree level responded to the survey question.

The remainder of this report presents the data that we collect and analyze. We highly recommend that you start with the Frequently Asked Questions on pages 5 and 6, which highlight our most common requests for information.

The GECD Data Committee,

Deborah Liverman
Colin D. Smith
Rieko Ouchi
2011 MIT POST GRADUATION STATISTICS*
*Based upon 1435 (73.4%) responses to the June 2011 Graduating Student Survey

WHAT PERCENTAGE OF UNDERGRADUATE & MASTER’S GRADUATES GO ON TO GRADUATE/PROFESSIONAL SCHOOL, WORK OR OTHER?*

<table>
<thead>
<tr>
<th>Degree</th>
<th>Graduate/Professional School</th>
<th>Work</th>
<th>Other</th>
<th>Response Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>SB</td>
<td>39.2%</td>
<td>52.2%</td>
<td>8.5%</td>
<td>79.3%</td>
</tr>
<tr>
<td>Masters</td>
<td>12.4%</td>
<td>81.4%</td>
<td>6.3%</td>
<td>68.0%</td>
</tr>
</tbody>
</table>

*Other includes enrolled in another educational program (2nd bachelors degree), distinguished fellowship, taking time off, traveling, deciding between fields, volunteer activity, postponing job search, undecided & other activity

WHICH EMPLOYERS HIRED THE MOST MIT GRADUATES? 2011

<table>
<thead>
<tr>
<th>Bachelor Level Employers</th>
<th># Hires</th>
<th>Master's Level Employers</th>
<th># Hires</th>
</tr>
</thead>
<tbody>
<tr>
<td>Oracle</td>
<td>8</td>
<td>Google</td>
<td>19</td>
</tr>
<tr>
<td>Boston Consulting Group</td>
<td>7</td>
<td>Boston Consulting Group</td>
<td>14</td>
</tr>
<tr>
<td>MIT</td>
<td>7</td>
<td>US Navy</td>
<td>10</td>
</tr>
<tr>
<td>Morgan Stanley</td>
<td>7</td>
<td>Bain &amp; Co.</td>
<td>9</td>
</tr>
<tr>
<td>Schlumberger</td>
<td>7</td>
<td>Deloitte Consulting</td>
<td>8</td>
</tr>
<tr>
<td>JP Morgan</td>
<td>6</td>
<td>Amazon</td>
<td>5</td>
</tr>
<tr>
<td>Bain &amp; Company</td>
<td>6</td>
<td>Citigroup</td>
<td>5</td>
</tr>
<tr>
<td>Teach for America</td>
<td>6</td>
<td>Amgen</td>
<td>4</td>
</tr>
<tr>
<td>Microsoft</td>
<td>5</td>
<td>Boeing</td>
<td>4</td>
</tr>
<tr>
<td>Accenture</td>
<td>4</td>
<td>US Coast Guard</td>
<td>4</td>
</tr>
<tr>
<td>Google</td>
<td>4</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Oliver Wyman</td>
<td>4</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accenture</td>
<td>4</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
WHAT WAS THE OVERALL AVERAGE SALARY/BONUS (for those receiving bonuses) OF WORKING MIT GRADUATES IN THE CLASS OF 2011?

SB: $64,519/ $8,443
MEng: $87,989/$11,505
SM: $81,252/$13,390
MBA: $121,375/$28,821

WHAT PERCENTAGE OF WORKING GRADUATES NEGOTIATED THEIR SALARY AND BONUS?

<table>
<thead>
<tr>
<th>Degree Level</th>
<th>Negotiated Salary</th>
<th>Negotiated Bonus</th>
</tr>
</thead>
<tbody>
<tr>
<td>Undergraduate</td>
<td>13.3%</td>
<td>9.4%</td>
</tr>
<tr>
<td>Masters</td>
<td>23.4%</td>
<td>17.4%</td>
</tr>
</tbody>
</table>

WHAT WAS THE AVERAGE NEGOTIATED INCREASE IN SALARY AND BONUS OF WORKING GRADUATES?

<table>
<thead>
<tr>
<th>Degree Level</th>
<th>Increase in Salary</th>
<th>Increase in Bonus</th>
</tr>
</thead>
<tbody>
<tr>
<td>Undergraduate</td>
<td>$8,357</td>
<td>$4,068</td>
</tr>
<tr>
<td>Masters</td>
<td>$6,847</td>
<td>$9,679</td>
</tr>
</tbody>
</table>

WHAT IS THE AVERAGE NUMBER OF JOB APPLICATIONS/INTERVIEWS/JOB OFFERS?

<table>
<thead>
<tr>
<th>Degree Level</th>
<th>Job Applications</th>
<th>Job Interviews</th>
<th>Job Offers</th>
</tr>
</thead>
<tbody>
<tr>
<td>Undergraduate</td>
<td>12.95</td>
<td>6.5</td>
<td>2.03</td>
</tr>
<tr>
<td>Masters</td>
<td>15.24</td>
<td>6.88</td>
<td>2.25</td>
</tr>
</tbody>
</table>

HOW MANY EMPLOYERS RECRUITED THROUGH MIT CAREER SERVICES FOR 2010-2011? 290
HOW DID MIT GRADUATES FIND THEIR JOBS?
(Students could check all that applied so the number will be more than 100%)

<table>
<thead>
<tr>
<th>Method</th>
<th>Undergraduate</th>
<th>Masters</th>
</tr>
</thead>
<tbody>
<tr>
<td>On-campus recruiting</td>
<td>45.2%</td>
<td>34.2%</td>
</tr>
<tr>
<td>Internship led to job offer</td>
<td>24.4%</td>
<td>12.6%</td>
</tr>
<tr>
<td>Networking</td>
<td>24.0%</td>
<td>28.2%</td>
</tr>
<tr>
<td>Career fair</td>
<td>20.8%</td>
<td>8.4%</td>
</tr>
<tr>
<td>Directly applied to employer</td>
<td>14.5%</td>
<td>19.5%</td>
</tr>
<tr>
<td>Other</td>
<td>11.7%</td>
<td>17.9%</td>
</tr>
<tr>
<td>Through Department (faculty, academic administrator)</td>
<td>7.4%</td>
<td>7.1%</td>
</tr>
<tr>
<td>MIT Sponsored Job Listings, Employer Database, INET</td>
<td>6.4%</td>
<td>5.3%</td>
</tr>
<tr>
<td>Externally Advertised job listing (on-line, print)</td>
<td>2.8%</td>
<td>1.8%</td>
</tr>
<tr>
<td>Contacts acquired through MIT Career Services</td>
<td>2.1%</td>
<td>1.3%</td>
</tr>
<tr>
<td>Professional Conference</td>
<td>1.1%</td>
<td>1.3%</td>
</tr>
</tbody>
</table>
WHEN DID WORKING GRADUATES IN THE CLASS OF 2011 BEGIN THEIR JOB SEARCH AND RECEIVE THE JOB OFFER THEY ACCEPTED?

<table>
<thead>
<tr>
<th>Month</th>
<th>Undergraduate Begin Search</th>
<th>Undergraduate Received Offer</th>
<th>Masters Begin Search</th>
<th>Masters Received Offer</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior to September 2010</td>
<td>24.8%</td>
<td>16.1%</td>
<td>23.8%</td>
<td>19.3%</td>
</tr>
<tr>
<td>September 2010</td>
<td>32.0%</td>
<td>4.3%</td>
<td>27.1%</td>
<td>2.2%</td>
</tr>
<tr>
<td>October 2010</td>
<td>8.8%</td>
<td>13.5%</td>
<td>9.2%</td>
<td>8.2%</td>
</tr>
<tr>
<td>November 2010</td>
<td>5.1%</td>
<td>15.8%</td>
<td>4.8%</td>
<td>14.9%</td>
</tr>
<tr>
<td>December 2010</td>
<td>3.5%</td>
<td>6.3%</td>
<td>2.6%</td>
<td>10.1%</td>
</tr>
<tr>
<td>January 2011</td>
<td>5.9%</td>
<td>6.3%</td>
<td>5.9%</td>
<td>5.5%</td>
</tr>
<tr>
<td>February 2011</td>
<td>4.3%</td>
<td>4.9%</td>
<td>5.7%</td>
<td>6.7%</td>
</tr>
<tr>
<td>March 2011</td>
<td>3.7%</td>
<td>8.2%</td>
<td>6.4%</td>
<td>8.0%</td>
</tr>
<tr>
<td>April 2011</td>
<td>3.5%</td>
<td>10.9%</td>
<td>2.7%</td>
<td>10.6%</td>
</tr>
<tr>
<td>May 2011</td>
<td>2.9%</td>
<td>8.9%</td>
<td>2.0%</td>
<td>9.4%</td>
</tr>
<tr>
<td>June 2011</td>
<td>2.4%</td>
<td>3.3%</td>
<td>1.6%</td>
<td>1.9%</td>
</tr>
<tr>
<td>July 2011</td>
<td>0.5%</td>
<td>1.0%</td>
<td>0.7%</td>
<td>2.4%</td>
</tr>
<tr>
<td>August 2011</td>
<td>0.0%</td>
<td>0.7%</td>
<td>0.4%</td>
<td>0.7%</td>
</tr>
</tbody>
</table>

WHAT PERCENTAGE OF WORKING GRADUATES FOUND JOBS RELATED TO THEIR MAJORS?

<table>
<thead>
<tr>
<th>Degree Level</th>
<th>YES</th>
<th>NO</th>
<th>NOT SURE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Undergraduate</td>
<td>74.1%</td>
<td>22.0%</td>
<td>3.8%</td>
</tr>
<tr>
<td>Masters</td>
<td>91.7%</td>
<td>5.4%</td>
<td>2.8%</td>
</tr>
</tbody>
</table>

WHAT WERE THE TOP US LOCATIONS FOR WORKING GRADUATES?

- Massachusetts 181
- New York 95
- California 92
- Illinois 25
- Texas 21
- Virginia 18
- Connecticut 15
- Washington 14
- District of Columbia 11
- Florida 9
- Maryland 9
- New Jersey 9
WHAT WERE THE TOP INTERNATIONAL LOCATIONS FOR WORKING GRADUATES?

<table>
<thead>
<tr>
<th>Location</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Korea</td>
<td>8</td>
</tr>
<tr>
<td>Brazil</td>
<td>7</td>
</tr>
<tr>
<td>Canada</td>
<td>7</td>
</tr>
<tr>
<td>China</td>
<td>7</td>
</tr>
<tr>
<td>Japan</td>
<td>7</td>
</tr>
<tr>
<td>United Kingdom</td>
<td>7</td>
</tr>
<tr>
<td>France</td>
<td>6</td>
</tr>
<tr>
<td>Spain</td>
<td>6</td>
</tr>
<tr>
<td>India</td>
<td>5</td>
</tr>
<tr>
<td>Germany</td>
<td>4</td>
</tr>
<tr>
<td>Hong Kong, SR</td>
<td>4</td>
</tr>
<tr>
<td>Mexico</td>
<td>4</td>
</tr>
<tr>
<td>Chile</td>
<td>3</td>
</tr>
<tr>
<td>Singapore</td>
<td>3</td>
</tr>
<tr>
<td>Thailand</td>
<td>3</td>
</tr>
</tbody>
</table>
### Factors Affecting Decision to Accept Job Offer for Bachelor's Graduates

<table>
<thead>
<tr>
<th>Factors</th>
<th>Essential</th>
<th>Very Important</th>
<th>Somewhat Important</th>
<th>Not Important</th>
</tr>
</thead>
<tbody>
<tr>
<td>Job Content</td>
<td>56.7%</td>
<td>34.5%</td>
<td>7.4%</td>
<td>0.8%</td>
</tr>
<tr>
<td>Creative &amp; challenging work</td>
<td>49.1%</td>
<td>36.7%</td>
<td>12.4%</td>
<td>1.8%</td>
</tr>
<tr>
<td>Opportunity for career advancement</td>
<td>37.1%</td>
<td>36.0%</td>
<td>21.9%</td>
<td>4.9%</td>
</tr>
<tr>
<td>Fit with culture/environment</td>
<td>36.7%</td>
<td>41.0%</td>
<td>19.1%</td>
<td>3.2%</td>
</tr>
<tr>
<td>One of my top choices</td>
<td>35.6%</td>
<td>33.5%</td>
<td>22.1%</td>
<td>8.9%</td>
</tr>
<tr>
<td>Opportunity to make an impact</td>
<td>35.1%</td>
<td>36.2%</td>
<td>24.1%</td>
<td>4.6%</td>
</tr>
<tr>
<td>Fit with my experience &amp; skills</td>
<td>27.8%</td>
<td>42.6%</td>
<td>24.3%</td>
<td>5.0%</td>
</tr>
<tr>
<td>Reputation of Employer</td>
<td>29.5%</td>
<td>38.8%</td>
<td>27.0%</td>
<td>4.6%</td>
</tr>
<tr>
<td>Training/educational opportunities</td>
<td>28.6%</td>
<td>38.9%</td>
<td>23.7%</td>
<td>8.8%</td>
</tr>
<tr>
<td>Location</td>
<td>26.1%</td>
<td>41.2%</td>
<td>26.8%</td>
<td>6.0%</td>
</tr>
<tr>
<td>Job flexibility &amp; work life balance</td>
<td>16.3%</td>
<td>40.8%</td>
<td>32.6%</td>
<td>10.3%</td>
</tr>
<tr>
<td>Best opportunity I could find at this time</td>
<td>13.8%</td>
<td>27.3%</td>
<td>23.4%</td>
<td>35.5%</td>
</tr>
<tr>
<td>Salary</td>
<td>16.6%</td>
<td>36.0%</td>
<td>35.3%</td>
<td>12.0%</td>
</tr>
<tr>
<td>Supervision &amp; colleagues</td>
<td>12.4%</td>
<td>42.8%</td>
<td>34.3%</td>
<td>10.6%</td>
</tr>
<tr>
<td>Job Security</td>
<td>7.8%</td>
<td>30.5%</td>
<td>46.1%</td>
<td>15.6%</td>
</tr>
<tr>
<td>First job offered</td>
<td>5.7%</td>
<td>15.0%</td>
<td>23.9%</td>
<td>55.4%</td>
</tr>
<tr>
<td>Benefits</td>
<td>9.6%</td>
<td>30.4%</td>
<td>45.4%</td>
<td>14.6%</td>
</tr>
<tr>
<td>Ability to meet my expected student loan/education debt payments</td>
<td>5.0%</td>
<td>12.8%</td>
<td>17.4%</td>
<td>64.9%</td>
</tr>
<tr>
<td>Employer was willing to sponsor non-US citizen</td>
<td>5.8%</td>
<td>2.2%</td>
<td>3.2%</td>
<td>88.8%</td>
</tr>
<tr>
<td>Didn't get into graduate/professional school</td>
<td>1.6%</td>
<td>2.4%</td>
<td>3.5%</td>
<td>91.8%</td>
</tr>
</tbody>
</table>
WHAT FACTORS AFFECTED YOUR DECISION TO ACCEPT A JOB OFFER?  
WORKING MASTERS GRADUATES

<table>
<thead>
<tr>
<th>Factors</th>
<th>Essential</th>
<th>Very Important</th>
<th>Somewhat Important</th>
<th>Not Important</th>
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</thead>
<tbody>
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<td>0.8%</td>
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<tr>
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<td>42.6%</td>
<td>5.0%</td>
<td>1.3%</td>
</tr>
<tr>
<td>Opportunity for career advancement</td>
<td>47.0%</td>
<td>41.2%</td>
<td>9.5%</td>
<td>2.4%</td>
</tr>
<tr>
<td>Opportunity to make an impact</td>
<td>44.2%</td>
<td>38.1%</td>
<td>15.9%</td>
<td>1.9%</td>
</tr>
<tr>
<td>One of my top choices</td>
<td>40.1%</td>
<td>39.3%</td>
<td>13.4%</td>
<td>7.2%</td>
</tr>
<tr>
<td>Fit with my experience &amp; skills</td>
<td>27.7%</td>
<td>51.3%</td>
<td>18.1%</td>
<td>2.9%</td>
</tr>
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<td>Fit with culture/environment</td>
<td>38.7%</td>
<td>44.6%</td>
<td>14.6%</td>
<td>2.1%</td>
</tr>
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<td>Location</td>
<td>32.5%</td>
<td>40.0%</td>
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<td>6.6%</td>
</tr>
<tr>
<td>Reputation of Employer</td>
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<tr>
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<td>30.7%</td>
<td>8.2%</td>
</tr>
<tr>
<td>Job flexibility &amp; work life balance</td>
<td>20.6%</td>
<td>39.7%</td>
<td>33.1%</td>
<td>6.6%</td>
</tr>
<tr>
<td>Employer was willing to sponsor non-US citizen</td>
<td>19.4%</td>
<td>6.4%</td>
<td>4.5%</td>
<td>69.7%</td>
</tr>
<tr>
<td>Salary</td>
<td>18.5%</td>
<td>46.2%</td>
<td>29.8%</td>
<td>5.5%</td>
</tr>
<tr>
<td>Supervision &amp; colleagues</td>
<td>15.7%</td>
<td>45.3%</td>
<td>29.9%</td>
<td>9.1%</td>
</tr>
<tr>
<td>Ability to meet my expected student loan/education debt payments</td>
<td>10.7%</td>
<td>21.4%</td>
<td>20.9%</td>
<td>46.9%</td>
</tr>
<tr>
<td>Best opportunity I could find at this time</td>
<td>10.7%</td>
<td>24.5%</td>
<td>21.6%</td>
<td>43.2%</td>
</tr>
<tr>
<td>Benefits</td>
<td>9.3%</td>
<td>41.5%</td>
<td>40.2%</td>
<td>9.0%</td>
</tr>
<tr>
<td>Job Security</td>
<td>8.5%</td>
<td>35.3%</td>
<td>40.8%</td>
<td>15.4%</td>
</tr>
<tr>
<td>First job offered</td>
<td>2.4%</td>
<td>8.8%</td>
<td>18.7%</td>
<td>70.1%</td>
</tr>
<tr>
<td>Didn't get into graduate/professional school</td>
<td>0.8%</td>
<td>3.3%</td>
<td>3.8%</td>
<td>92.1%</td>
</tr>
</tbody>
</table>

Factors Affecting Decision to Accept Job Offer for Masters Graduates

<table>
<thead>
<tr>
<th>Factors</th>
<th>Essential</th>
<th>Very Important</th>
</tr>
</thead>
<tbody>
<tr>
<td>Creative &amp; challenging work</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Opportunity to make an impact</td>
<td></td>
<td></td>
</tr>
<tr>
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<tr>
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<td></td>
</tr>
<tr>
<td>Training/educational opportunities</td>
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</tr>
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<td></td>
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<tr>
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<td></td>
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</tbody>
</table>
WHAT WAS THE AVERAGE GRADUATE/PROFESSIONAL SCHOOL APPLICATIONS/ACCEPTANCES?

<table>
<thead>
<tr>
<th>Degree Level</th>
<th>Application</th>
<th>Acceptances</th>
</tr>
</thead>
<tbody>
<tr>
<td>Undergraduate</td>
<td>5.1</td>
<td>3</td>
</tr>
<tr>
<td>Masters</td>
<td>2.5</td>
<td>1.8</td>
</tr>
</tbody>
</table>

WHAT TYPE OF DEGREE WERE GRADUATES PURSUING?

<table>
<thead>
<tr>
<th></th>
<th>MENG</th>
<th>MS</th>
<th>MA</th>
<th>MBA</th>
<th>PHD/ScD</th>
<th>JD</th>
<th>MD/DDS</th>
<th>Other</th>
</tr>
</thead>
<tbody>
<tr>
<td>Undergraduate</td>
<td>23.5%</td>
<td>20.2%</td>
<td>.9%</td>
<td>0.9%</td>
<td>37%</td>
<td>1.2%</td>
<td>11.3%</td>
<td>4.8%</td>
</tr>
<tr>
<td>Masters</td>
<td>0%</td>
<td>2.5%</td>
<td>0%</td>
<td>0%</td>
<td>92.6%</td>
<td>0%</td>
<td>3.7%</td>
<td>0%</td>
</tr>
</tbody>
</table>

WHAT WERE THE TOP GRADUATE/PROFESSIONAL SCHOOL DESTINATIONS FOR GRADUATES?

<table>
<thead>
<tr>
<th>School</th>
<th># of Students</th>
</tr>
</thead>
<tbody>
<tr>
<td>MIT</td>
<td>176</td>
</tr>
<tr>
<td>Stanford University</td>
<td>19</td>
</tr>
<tr>
<td>Harvard University</td>
<td>17</td>
</tr>
<tr>
<td>Princeton University</td>
<td>11</td>
</tr>
<tr>
<td>UC Berkeley</td>
<td>9</td>
</tr>
<tr>
<td>Columbia University</td>
<td>9</td>
</tr>
<tr>
<td>Yale University</td>
<td>6</td>
</tr>
<tr>
<td>University of Pennsylvania</td>
<td>5</td>
</tr>
<tr>
<td>Brown University</td>
<td>4</td>
</tr>
<tr>
<td>Cornell University</td>
<td>4</td>
</tr>
<tr>
<td>Duke University</td>
<td>4</td>
</tr>
<tr>
<td>Johns Hopkins University</td>
<td>4</td>
</tr>
<tr>
<td>Northwestern University</td>
<td>4</td>
</tr>
<tr>
<td>Tufts University</td>
<td>4</td>
</tr>
<tr>
<td>UC San Diego</td>
<td>4</td>
</tr>
<tr>
<td>University of Cambridge</td>
<td>4</td>
</tr>
<tr>
<td>University of Texas Austin</td>
<td>4</td>
</tr>
</tbody>
</table>

WHAT PERCENTAGE OF THE CLASS OF 2011 COMPLETED AN INTERNSHIP WHILE IN THEIR CURRENT PROGRAM?

<table>
<thead>
<tr>
<th></th>
<th>YES</th>
<th>NO</th>
<th>DON'T KNOW</th>
</tr>
</thead>
<tbody>
<tr>
<td>Undergraduate</td>
<td>79.1%</td>
<td>20.9%</td>
<td>0%</td>
</tr>
<tr>
<td>Masters</td>
<td>55.4%</td>
<td>44.6%</td>
<td>0%</td>
</tr>
</tbody>
</table>
## Types of Internships Did the Class of 2011 Complete While in Their Current Program?

<table>
<thead>
<tr>
<th>Type of Internship</th>
<th># of Students</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>MISTI</td>
<td>155</td>
<td>22.0</td>
</tr>
<tr>
<td>UPOP</td>
<td>140</td>
<td>19.9</td>
</tr>
<tr>
<td>Externship</td>
<td>137</td>
<td>19.5</td>
</tr>
<tr>
<td>F/ASIP</td>
<td>50</td>
<td>7.1</td>
</tr>
<tr>
<td>Through My Department</td>
<td>50</td>
<td>7.1</td>
</tr>
<tr>
<td>Career Center (On Campus Recruiting, INET, CareerBridge)</td>
<td>48</td>
<td>6.1</td>
</tr>
<tr>
<td>Momentum</td>
<td>10</td>
<td>1.4</td>
</tr>
<tr>
<td>Other</td>
<td>160</td>
<td>22.72</td>
</tr>
</tbody>
</table>

## What Percentage of the Class of 2011 Completed an International Educational Experience?

<table>
<thead>
<tr>
<th></th>
<th>YES</th>
<th>NO</th>
<th>DON’T KNOW</th>
</tr>
</thead>
<tbody>
<tr>
<td>Undergraduate</td>
<td>41.2%</td>
<td>58.8%</td>
<td>0%</td>
</tr>
<tr>
<td>Masters</td>
<td>29.7%</td>
<td>70.3%</td>
<td>0%</td>
</tr>
</tbody>
</table>

## What Percentage of the Class of 2011 Completed UROPS?

<table>
<thead>
<tr>
<th></th>
<th>YES</th>
<th>NO</th>
<th>DON’T KNOW</th>
</tr>
</thead>
<tbody>
<tr>
<td>Undergraduate</td>
<td>86.0%</td>
<td>13.8%</td>
<td>0.1%</td>
</tr>
<tr>
<td>Masters</td>
<td>31.2%</td>
<td>45.7%</td>
<td>23.1%</td>
</tr>
</tbody>
</table>

## What Percentage of the Class of 2011 Had Leadership Experience?

<table>
<thead>
<tr>
<th></th>
<th>YES</th>
<th>NO</th>
<th>DON’T KNOW</th>
</tr>
</thead>
<tbody>
<tr>
<td>Undergraduate</td>
<td>69.5%</td>
<td>25.1%</td>
<td>5.4%</td>
</tr>
<tr>
<td>Masters</td>
<td>54.1%</td>
<td>38.4%</td>
<td>7.5%</td>
</tr>
</tbody>
</table>

## What Percentage of the Class of 2011 Completed a Service Experience?

<table>
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<tr>
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<th>NO</th>
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</tr>
</thead>
<tbody>
<tr>
<td>Undergraduate</td>
<td>53.9%</td>
<td>39.1%</td>
<td>7.0%</td>
</tr>
<tr>
<td>Masters</td>
<td>29.4%</td>
<td>61.7%</td>
<td>9.0%</td>
</tr>
</tbody>
</table>
## 2011 Undergraduate Employers by Department

*Results are based on student report and not representative of all employers who hire MIT students by department.*

<table>
<thead>
<tr>
<th>Course (Course Number)</th>
<th>Employers</th>
</tr>
</thead>
<tbody>
<tr>
<td>Civil &amp; Environmental Engineering (1)</td>
<td>Accenture, Clark Construction, Credit Suisse, DOW Chemical, ExxonMobil, McKinsey &amp; Co., Munich Re, Political Campaign, Sanergy, Schlumberger, Teach for America, United States Air Force</td>
</tr>
<tr>
<td>Architecture (4)</td>
<td>Safdie Architects</td>
</tr>
<tr>
<td>Chemistry (5)</td>
<td>Soane Energy</td>
</tr>
<tr>
<td>Biology (7)</td>
<td>Brigham and Womens Hospital, Broad Institute, Inc., Flatley Discovery Lab, Newton Wellesley Hospital, Sentien Biotechnologies, Teach for America (Eastside Charter School in Wilmington, DE)</td>
</tr>
<tr>
<td>Physics (8)</td>
<td>Applied Predictive Technologies, GETCO, MIT, Morgan Stanley, Vecna</td>
</tr>
<tr>
<td>Brain and Cognitive Sciences (9)</td>
<td>Boston University, Children’s Hospital Boston, Goodwin Procter, Massachusetts Eye and Ear Infirmary, MIT, Princeton University, Sigma Kappa, Teach For America, Yale Medical School</td>
</tr>
<tr>
<td>Urban Studies and Planning (11)</td>
<td>Eastside College Preparatory High School</td>
</tr>
<tr>
<td>Course (Course Number)</td>
<td>Employers</td>
</tr>
<tr>
<td>------------------------------------------</td>
<td>----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Political Science (17)</td>
<td>Amundsen Group, Technical Development Corporation</td>
</tr>
<tr>
<td>Biological Engineering (20)</td>
<td>Abpro, Bain and Company Beckman-Coulter, Bio-Rad Laboratories, Children's Hospital, Citadel, Clearview Healthcare Partners, Google, Inc, Morgan Stanley</td>
</tr>
<tr>
<td>Humanities (21)</td>
<td>Aptima</td>
</tr>
<tr>
<td>Nuclear Engineering (22)</td>
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</tbody>
</table>

*2011 Masters Employers by Department*

*Results are based on student report and not representative of all employers who hire MIT students by department.*

<table>
<thead>
<tr>
<th>Course (Course Number)</th>
<th>Employers</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mechanical Engineering (2)</td>
<td>Apple, Boston Dynamics, Chevron, Creare Inc., Garrad Hassan America, Hologic, John Deere, Marine Corps, NASA Ames, Naval Sea Systems Command, Naval Undersea Warfare Center, Portsmouth Naval Shipyard Detachment San Diego, Sandia National Labs, UC Berkeley Department of Mechanical Engineering, United States Coast Guard, United States Navy</td>
</tr>
<tr>
<td>Materials Science and Engineering (3)</td>
<td>Verisk Health, W.L. Gore &amp; Associates</td>
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<tr>
<td>Architecture (4)</td>
<td>Jointthorp Architectural Office, KPF, Microsoft, Southern Polytechnic State University</td>
</tr>
<tr>
<td>Chemistry (5)</td>
<td></td>
</tr>
<tr>
<td>Biology (7)</td>
<td>Edimer Pharmaceuticals</td>
</tr>
<tr>
<td>Course (Course Number)</td>
<td>Employers</td>
</tr>
<tr>
<td>----------------------------------------</td>
<td>---------------------------------------------------------------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Chemical Engineering (10)</td>
<td>Amgen, Novartis</td>
</tr>
<tr>
<td>EAPS (12)</td>
<td>MIT</td>
</tr>
<tr>
<td>Aeronautics and Astronautics (16)</td>
<td>Altran Solutionis, General Atomics, Aeronautical Systems Inc., General Cryo, Google, Ropes &amp; Gray LLC, Sierra Nevada Corporation, Space Systems/Loral, Mathworks, United States Air Force</td>
</tr>
<tr>
<td>Applied Biological Sciences (20)</td>
<td>United States Navy</td>
</tr>
<tr>
<td>Nuclear Engineering (22)</td>
<td>United States Navy</td>
</tr>
<tr>
<td>Heath Sciences and Technology (HST)</td>
<td>McKinsey &amp; Company</td>
</tr>
<tr>
<td>Media Arts &amp; Sciences (MAS)</td>
<td>Mahindra Group, Microsoft</td>
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</table>
2011 Employers of International Students

Employers of International Undergraduates

Employers of International Masters
<table>
<thead>
<tr>
<th>Course (Course Number)</th>
<th>SB</th>
<th>#</th>
<th>Range</th>
<th>MNG /MNLG</th>
<th>#</th>
<th>Range</th>
<th>Masters: SM/MCP/MBA</th>
<th>#</th>
<th>Range</th>
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</thead>
<tbody>
<tr>
<td>Civil &amp; Environmental Engineering (1)</td>
<td>51,083</td>
<td>12</td>
<td>15,000-85,000</td>
<td>73,684</td>
<td>14</td>
<td>50,000-150,000</td>
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<tr>
<td>Mechanical Engineering (2)</td>
<td>61,745</td>
<td>66</td>
<td>30,000-140,000</td>
<td>87,660</td>
<td>25</td>
<td>12,000-135,000</td>
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<tr>
<td>Materials Science and Engineering (3)</td>
<td>64,605</td>
<td>11</td>
<td>33,000-73,400</td>
<td>62,500</td>
<td>2</td>
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<tr>
<td>Architecture (4)</td>
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<td>58,250</td>
<td>4</td>
<td>25,000-100,000</td>
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<tr>
<td>Chemistry (5)</td>
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<tr>
<td>EECS (6)</td>
<td>83,533</td>
<td>49</td>
<td>30,000-130,000</td>
<td>95,967</td>
<td>28</td>
<td>80,000-135,000</td>
<td>101,888</td>
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<td>80,000-125,000</td>
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<td>Biology (7)</td>
<td>36,108</td>
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<tr>
<td>Physics (8)</td>
<td>70,750</td>
<td>8</td>
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<td>Brain and Cognitive Sciences (9)</td>
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<td>15,535-45,500</td>
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<tr>
<td>Chemical Engineering (10)</td>
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<td>30,000-91,000</td>
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<td>Urban Studies and Planning (11)</td>
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<td>56,202</td>
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<td>EAPS (12)</td>
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<td>Economics (14)</td>
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<td>Management (15)</td>
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<td>30</td>
<td>20,500-200,000</td>
<td>117,654</td>
<td>236</td>
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<td>86,000</td>
<td>12</td>
<td>60,000-135,000</td>
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<td>Mathematics (18)</td>
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<td>Linguistics and Philosophy (24)</td>
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<tr>
<td>Industry</td>
<td># of Students</td>
<td>Employers</td>
<td>Average Salary</td>
<td>Salary Range</td>
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<tr>
<td>Aerospace and Defense</td>
<td>14</td>
<td>The Boeing Company, Pratt &amp; Whitney, Lockheed Martin, Orbital Sciences, GE Aviation, Pathfinder Systems Inc, Aurora Flight Sciences, MITRE, MIT Space Systems Laboratory, General Dynamics</td>
<td>64,496</td>
<td>45,000-75,000</td>
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<td>Automotive and Transportation</td>
<td>5</td>
<td>Fisker Automotive, Honda, Volkswagen, Cummins, Jacob Vehicle Systems</td>
<td>66,000</td>
<td>55,000-85,000</td>
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<tr>
<td>Business Services (Advertising, Real Estate, Retail)</td>
<td>8</td>
<td>Adverplex, Accenture, RM Mediaworks, Vistaprint, Compete, Oliver Wyman, Digitas, Applied Marketing Science</td>
<td>57,250</td>
<td>48,000-75,000</td>
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<td>Chemicals and Materials</td>
<td>6</td>
<td>Sun Catalytix, DuPont, Dow Chemical, TIAX, Cambridge Chemical Technologies Inc., MIT</td>
<td>53,000</td>
<td>30,000-70,000</td>
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<tr>
<td>Communications, Arts, Entertainment (Sports, Media, Leisure, Film)</td>
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<tr>
<td>Computer Hardware</td>
<td>5</td>
<td>Apple, Oracle, Intel</td>
<td>87,280</td>
<td>73,000-96,000</td>
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<tr>
<td>Education</td>
<td>8</td>
<td>Teach of America, MIT, Eastside College Preparatory High School</td>
<td>38,313</td>
<td>35,000-45,000</td>
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<tr>
<td>Energy and Utilities</td>
<td>8</td>
<td>GE Energy, ExxonMobil, OPOWER, Weatherford, Ekotrope, Shell Oil Company, Soane Energy, Schlumberger</td>
<td>73,250</td>
<td>40,000-100,000</td>
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</tr>
<tr>
<td>Engineering</td>
<td>23</td>
<td>5Wits Productions, Schlumberger, OsComp Systems, Inc., National Centre for Biological Sciences, Beckman-Coulter, OsComp Systems, IDEO, Vecna Technologies, CyPhy Works, Witricity Corporation, Kyleco, Continuum, Keter, Raytheon, BBN Technologies, Tiax, ExxonMobil</td>
<td>63,690</td>
<td>40,000-85,000</td>
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<tr>
<td>Financial Services (Commercial Banking, Insurance)</td>
<td>21</td>
<td>Hudson River Trading, Two Sigma, Barclays Capital, Jane Street Capital, DRW Trading, Capital One, Morgan Stanley, Credit Suisse, GETCO, Bank of America, Goldman Sachs, Amundsen Group, J.P. Morgan, Chopper Trading, Morgan Stanley, WTS Proprietary Trading Group LLC, Bridgewater Associates</td>
<td>84,476</td>
<td>50,000-130,000</td>
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<tr>
<td>Industry</td>
<td>Number</td>
<td>Companies</td>
<td>2017 Revenue</td>
<td>2016-2018 Revenue Range</td>
<td></td>
<td></td>
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<tr>
<td>Government</td>
<td>12</td>
<td>Children's Hospital Boston, Nyx Devices, Newton Wellesley Hospital, Broad Institute, Inc., Massachusetts General Hospital, Massachusetts Eye and Ear Infirmary, Brigham and Womens Hospital, UBC Faculty of Medicine Brain Development Lab, AthenaHealth, Princeton University, Columbia University Medical Center</td>
<td>35,050</td>
<td>20,000-80,000</td>
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<tr>
<td>Industrial and Consumer</td>
<td>8</td>
<td>Anheuser Busch, 3M, Hasbro, WL Gore, InProcess Design</td>
<td>62,500</td>
<td>56,000-68,000</td>
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<tr>
<td>Manufacturing</td>
<td></td>
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<tr>
<td>Military</td>
<td>8</td>
<td>Lincoln Labs, US Navy, US Air Force</td>
<td>44,750</td>
<td>33,000-64,000</td>
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<tr>
<td>Pharmaceuticals (Biotech,</td>
<td>10</td>
<td>The Broad Institute, Inc., Eleven Biotherapeutics, Inc., St. Jude’s, Children’s Hospital Boston, InviCRO, Flatley Discovery Lab, Bio-Rad Laboratories, Levitronix, GreenLight Biosciences, Sentient Biotechnologies, Gilead Sciences, Abpro</td>
<td>52,950</td>
<td>35,000-70,000</td>
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<tr>
<td>Medical Device</td>
<td></td>
<td></td>
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</table>
# 2011 Masters Industry & Employer Data

<table>
<thead>
<tr>
<th>Industry</th>
<th># of Students</th>
<th>Employers</th>
<th>Average Salary</th>
<th>Salary Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aerospace and Defense</td>
<td>16</td>
<td>Space Systems/Loral, The Boeing Company, Sierra Nevada Corporation, L-3 Communications, Raytheon, UTC, MIT Lincoln Laboratory, Bombardier, NASA Ames, General Atomics, Aeronautical Systems Inc., MIT Lincoln Laboratory, General Cryo, General Electric, Sandia National Labs</td>
<td>97,650</td>
<td>60,000-160,000</td>
</tr>
<tr>
<td>Automotive and Transportation</td>
<td>7</td>
<td>Boeing, Ford Motor Company, SH&amp;E, Fedex, Cummins, Coyote Logistics LLC, Vale Carga, American Airlines</td>
<td>88,428</td>
<td>75,000-105,000</td>
</tr>
<tr>
<td>Architecture and Planning</td>
<td>7</td>
<td>HR&amp;A Advisors, MIT Community Innovators Lab, Solomon R. Guggenheim Foundation, Sasaki Associates, Jointthorp Architectural Office, KPF</td>
<td>62,000</td>
<td>50,000-88,000</td>
</tr>
<tr>
<td>Business Services (Advertising, Real Estate, Retail)</td>
<td>18</td>
<td>Local Hem, Amazon.com, Jumptap, Burger King, LVMH, Sears Holdings, UPS Supply Chain Solutions, OgilvyOne, ThriveHive, SaludTotal, AAS srl, The Bozzuto Group, Google</td>
<td>105,823</td>
<td>70,000-120,000</td>
</tr>
<tr>
<td>Communications, Arts, Entertainment (Sports, Media, Leisure, Film)</td>
<td>10</td>
<td>McGraw-Hill, Thomson Reuters, Orange France, Google, Nippon Telegraph and Telephone, The Walt Disney Company, Dentsu Holdings</td>
<td>130,000</td>
<td>105,000-150,000</td>
</tr>
<tr>
<td>Computer Hardware</td>
<td>10</td>
<td>Cisco, Apple, Analog Devices Inc, Mahindra Group, The Mathworks, LG electronics Inc, Samsung, Dell Inc, Intel, Nokia</td>
<td>105,688</td>
<td>60,000-150,000</td>
</tr>
<tr>
<td>Education</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Engineering</td>
<td>18</td>
<td>Parsons Brinckerhoff, UC Berkeley Department of Mechanical Engineering, Hologic, Boston Dynamics, Alper Audi, Magnusson Klemencic Associates, SHA, Creare Inc., Altran Solutionis, United Airlines, Bechtel, Panasonic Corporation, Guy Nordenson Associates, Kiva Systems, Butterfly Inc.</td>
<td>76,377</td>
<td>50,000-130,000</td>
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<tr>
<td>Category</td>
<td>Number</td>
<td>Companies</td>
<td>Revenue</td>
<td>Fulltime/Parttime</td>
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<td>----------------------------------------------------</td>
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</tr>
<tr>
<td>Government</td>
<td>6</td>
<td>MBTA, Naval Undersea Warfare Center, FEMA, Japanese Government, United Nations Development Programme</td>
<td>58,876</td>
<td>30,000-81,000</td>
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<tr>
<td>Health/Medicine</td>
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<td>Philips Healthcare, Baxter Healthcare, Boston Scientific, Athenahealth, OmniGuide, Eli Lilly</td>
<td>98,063</td>
<td>54,000-137,500</td>
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<tr>
<td>Industrial and Consumer Manufacturing</td>
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<td>3M, Burger King Corp, John Deere, Campbell’s Soup Company, Absormex, ECCO Sko A/S, John Crane, LG Electronics, Siam Cement PLC, Proctor and Gamble</td>
<td>104,681</td>
<td>50,000-200,000</td>
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<tr>
<td>Military</td>
<td>16</td>
<td>United States Navy, United States Coast Guard, Naval Sea Systems Command, Portsmouth Naval Shipyard, US Air Force, Marine Corps</td>
<td>88,687</td>
<td>60,000-145,000</td>
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<td>Non-Profit Agency or NGO</td>
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<td>Wholesome Wave Foundation, Neue Galerie New York, Asian Development Bank, UCLA Labor Center</td>
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<td>54,000-150,000</td>
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<tr>
<td>Pharmaceuticals (Biotech, Medical Device)</td>
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<td>Amgen, Philips Healthcare, Novartis AG, Epizyme, Rhythmia Medical Inc., Astellas US LLC, Edimer Pharmaceuticals, Merck</td>
<td>129,700</td>
<td>80,000-300,000</td>
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</tbody>
</table>